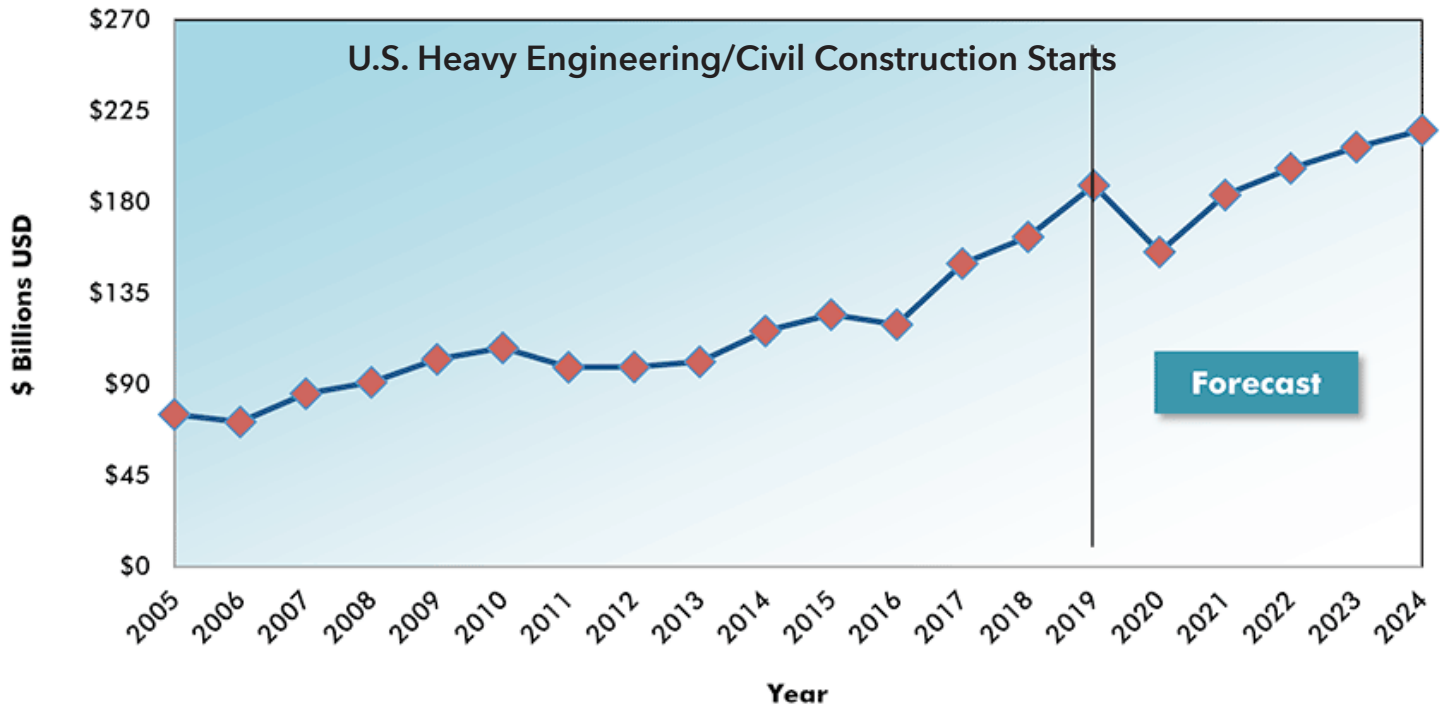


Why ConstructConnect is Forecasting a One-Quarter Decline in U.S. Construction Starts This Year



Source of actuals: ConstructConnect "Insight" / Forecasts: Oxford Economics and ConstructConnect. Chart: ConstructConnect.

[Article was originally posted on www.constructconnect.com]

By: Alex Carrick

ConstructConnect, in its latest (Summer) quarterly construction starts forecasts, is projecting -27.4% for 2020/2019 grand total dollars and -24.6% for square footage.

So why the big drop?

By the way, 'real' (inflation-adjusted) GDP is likely to be something like -6% (annual/annual) and that is a big decline. The Q/Q change annualized in Q2 will be something like -25% to -30%.

Put-in-place construction spend numbers are much smoother than starts. They include a large percentage of work that is carried over from last year, so they're not relevant for assessing what is occurring today. The put-in-place total, 2020/2019, will be on the order of -6% to -8%.

Now we come to construction starts. As background, in the last recession (2008-2009), the cumulative decline in ConstructConnect's total starts through both years was greater than -30%.

In Q1 2020, our total construction starts were already -9.1% year to date versus Jan-Mar 2019. And that was before the economy took a really bad turn entering April.

Also, keep in mind that 2019 starts were supported by 35 mega projects (\$1 billion or more each), contributing 15% of the year's total volume. There won't be anything like 35 such projects getting underway in 2020.

Much of the engineering work last year was in the energy field—refineries, LNG projects, etc. With the price of oil (and natural gas) now so low, there's not likely to be much new energy patch construction out to the end of 2020. (There may be a beginning on the Keystone XL pipeline expansion, but we've heard this song on previous occasions, to no effect.)

Let's look at residential construction. It was quite robust entering 2020, supported by two pillars—a healthy labor market, providing good income growth, and decent increases in population.

Since the 'great shutdown,' 30 million Americans have requested unemployment insurance. April's

jobless rate will be approximately 20%. Nor will those individuals all be hired back right away, as the economy reopens. Ongoing social distancing will keep traffic in stores, restaurants, cinemas, etc. to a minimum for at least a while, and that will mean lower revenues for owners and holds placed on thoughts of expansion.

Plus, there are entire sectors, which formerly accounted for major portions of local economies, that are in crisis mode—passenger cruise lines (Miami and L.A.), airlines and airports (all major cities), oil rig drillers (Texas, Colorado).

So one pillar of strength for housing (strong employment) has been uprooted. Also, owners of second properties (e.g., income-earning condo units), faced with delinquent rents, may decide to sell, expanding the supply of existing units and reducing the need for new groundbreakings.

Also, consider that population growth is a traditional driver of residential construction (and many other types of construction). In recent years, U.S. population growth has been declining to the point



California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses (SB) and Disabled Veteran Business Enterprises (DVBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the Department of Water Resources, Lower Elkhorn Basin Levee Setback Project in Yolo County, CA.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers
for the following project:

Lower Elkhorn Basin Levee Setback Project Spec. No. 20-01

Contract No. C51593

Owner: Department of Water Resources

Bid Date: May 20, 2020 @ 2:00 P.M.

Small Business Enterprises,
Micro (SBs) and DVBEs

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Concrete Supply, Cast in Place Concrete, Concrete Structures, Concrete Reinforcing, Concrete Pumping, Clearing & Grubbing, Demolition, Dewatering, Erosion Control, Environmental Consultant, Fencing & Gates, Geotextiles, Hazardous Abatement, Hydroseeding, Landscaping & Irrigation, Lime Soil Stabilization, Metals, Pavement Markings, Piping & Valves, Precast Concrete, QA/QC, Security Camera, Signage, Site Security, Slope Protection, Survey, SWPPP, Temp Facilities, Tree Removal, Traffic Control, Trucking & Hauling, Well Abandonment, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE, Micro SB and DVBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
May 15, 2020 and Quotes NO LATER THAN
May 18, 2020 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance and Payment Bonds may be required for Subcontractors and a Supply Bond for Suppliers on this project.

CA Lic. 433176
DIR #: 1000001147
An Equal Opportunity Employer

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
VENTURA, CA 93003

Phone: (805) 642-0121 • Fax: (805) 650-9015

Contact: Arnold Tostado

Email: atostado@taftelectric.com

Invites sub-bids from qualified
MBE, DBE, WBE
businesses for the following project:

Agency: LA County
HSIP-5953(757)

Las Virgenes Rd Traffic Signals
HSIP Project

Location: LA County

BID DATE: 5/19/2020

Scope of work/Trades:

Traffic Control, Traffic Signal Material

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Minority Business Enterprise, Disadvantaged Business Enterprise, Women Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



Proven Management, Inc.

225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified & certified MBE/WBE/DBE/OBE/SBE subcontractors, suppliers, and truckers for the following project:

ACORN NO. 1, DERBY, SCENIC & SCENIC EAST
RESERVOIRS REHABILITATION
DANVILLE & SAN RAMON
EBMUD 2153
Bids: May 20, 2020 @ 1:30 pm

DEMOLITION - SAW-CUTTING - HAZMAT HANDLING - GRADING - EXCAVATION - FILL - CONCRETE - SHOT-CRETE - REBAR - WATERPROOFING - ROOFING - TANK CONSTRUCTION - PAINTING - INDUSTRIAL COATINGS - STRUCTURAL STEEL - BOLTING - MECHANICAL - ELECTRICAL - HVAC - PIPELINE - PLUMBING - FIRE PROTECTION - CRANE EQUIPMENT - HANDRAILS - GUARDRAILS - LADDERS - GRATINGS - RAILINGS - DOORS / WINDOWS - FENCING - TRUCKING - HYDROSEEDING - LANDSCAPING - PAVING

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested MBE/WBE/DBE/OBE/SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



RCS Inc.

Kim Romero, President
kromero777@gmail.com
1-562-307-7734
www.rcsinc.info
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With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107
Email: sbe@sbeinc.com
Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

SMALL
BUSINESS
EXCHANGE



California Sub-Bid Request Ads



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Randy Bonino & David Kennedy
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DBE SUBCONTRACTORS/SUPPLIERS/ TRUCKERS FOR:

US 101 / Blossom Hill Road Interchange
Improvement

Contract No. C20004

Owner: Santa Clara VTA

Engineers' Estimate: \$30,000,000

BID DATE: May 28, 2020 @ 2:00 PM

Items of work include but are not limited to: AC Dike, AC Membrane, Clear & Grub Tree Removal, Concrete Barrier, CAS, Demo Bridge & Slope Paving, Drilling CIDH, Electrical, Erosion Control, Fence, Groove Concrete, Misc Shoring, Painting, Pile Driving, Pressure Grouting, Prestressing, Rebar, Sand Blasting, Saw Cutting, Signs, Soil Nail Wall, Steel Bridge, Striping, Structure Engineer, Survey, Testing QC, Traffic Control, Trucking, Underground and Welding Sub. Material Suppliers : Column Casing, AC & AB Concrete, Pipe & Precast, Slope Paving Form Liners, MSE Panels, Precast Panels Slope Paving.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ELK GROVE-FLORIN ROAD BRIDGE AND WIDENING PROJECT

Contract No. 4417,
Federal Aid Project No. BRLS 5924(142)
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER:

COUNTY OF SACRAMENTO

9660 Ecology Lane, Sacramento, CA 95827

REVISED BID DATE: May 14, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BRIDGE, BRIDGE REMOVAL, ELECTRICAL, FENCING, HYDROSEEDING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.saccounty-bids.net/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ANNUAL STREET OVERLAY / REHABILITATION 2018-20

Project No. 2019.0050, Bid No. 19-20.005
Local Business Enterprise Goal Assigned is 25%

OWNER: CITY OF SAN LEANDRO

835 East 14th Street, 2nd Floor,
San Leandro, CA 94577

REVISED BID DATE: May 12, 2020 @ 3:30 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FOAM AC RECYCLING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, PIPELINE VIDEO INSPECTION, ROADSIDE SIGNS, SHORING, STRIPING, SURVEY/STAKING, TESTING, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, PERMEABLE MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids/default.asp>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

1984

36

Years

2020



Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER**NOTICE INVITING GENERAL CONTRACTOR, ELECTRICAL OR MECHANICAL
SUBCONTRACTOR PREQUALIFICATION**

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors, electrical and/or mechanical subcontractors, wishing to submit bids for a lump sum contract for the:

**Site Infrastructure & Vehicular Circulation
Upgrades, Project No. 994656**

PREQUALIFICATION: The University has determined that bidders must be prequalified for this project.

DESCRIPTION OF WORK: The following scopes are included in the Site Infrastructure and Vehicular Circulation Upgrades project: 1) reroute all the utilities in the current overhead canopies, including gas lines, steam supply and condensate return lines, 5KV electrical feeds, chilled water supply and return lines, DI water, fire alarm system wiring, Network IT and Telecom copper and fiber optics, 2) demolish the overhead canopy and parts of the sidewalk, including abatement of the asbestos roofing, 3) relocate storm drain and electrical systems currently running east to west, between buildings 24a and 26, 4) relocate and provide a new sewer, domestic water and fire water connection to building 21, 5) provide new chilled water supply and return lines to building 21 from existing pipes approx. 100 feet away, 6) provide new normal and emergency power, including conduit, feeders, transformers, switchgear and ATSS, from the building 34 to building 21, 7) provide steam supply and condensate return from building 31 to building 21, 8) extend the existing Valet drop off area, currently in front of building 22c, into the current grass area with additional curb and gutter, concrete and asphalt roadway, bollards, sidewalks, benches and landscaping, 9) provide Network IT and Telecom fiber for building 21 from adjacent locations, 10) relocate existing building 22A backflows and water meters for a new building 22A entry, 11) demolish building 80, 12) construct a new road with curb and gutter from the south side of the building 55 parking lot connecting to Service Way South, 13) concrete crosswalks, across the new road with adjacent sidewalks and landscaping, 14) and other work related to the items above.

PROJECT COMPLETION TIME:

200 calendar days.

ESTIMATED COST: \$5,500,000

PROCEDURES: Prequalification Questionnaires available **Thursday, May 7, 2020, 4:00 PM**. Contact Kim Kerwin @ khau@hs.uci.edu.

QUESTIONNAIRE DUE DATE: Questionnaires must be received by **Thursday, May 21, 2020 at 2:00 PM** at UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

GENERAL CONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "A" General Engineering or "B" General Building Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (2) projects in the last 7 years that meet all the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. Located in the State of California for which the construction cost was at least \$2,000,000 each;
2. Included underground utilities: electrical, water, sewer and steam;
3. Included the management of electrical, plumbing and HVAC subcontractors;
4. Included building a new road or road replacement, with curb and gutter work.

ELECTRICAL SUBCONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "C-10" Electrical Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (1) project in the last 7 years that meet the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. In a hospital or outpatient healthcare facility located in the State of California for which the subcontract amount was at least \$1,250,000 each;
2. Constructed in a limited and confined site adjacent to occupied buildings;
3. Included REROUTE OF INFRASTRUCTURE UTILITIES that included the installation of transformers, switchgear and ATSS for both normal and emergency power.

MECHANICAL SUBCONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "C-20" Warm-Air Heating, Ventilating and Air Conditioning and/or "C-36" Plumbing Contractor licenses, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (1) project in the last 7 years that meet the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. In a hospital or outpatient healthcare facility located in the State of California for which the subcontract amount was at least \$1,000,000 each;
2. Constructed in a limited and confined site adjacent to occupied buildings;
3. Included Installation of underground fusion welded HDPE chilled water pipes greater than 8" in diameter.

Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to bid.

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project. A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For other opportunities, please visit

<http://www.ucirvinehealth.org/planning-administration>

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
April 30, 2020

Why ConstructConnect is Forecasting a One-Quarter Decline in U.S. Construction Starts This Year

■ Continued from page 1

where in 2019, it was only +0.5% y/y. But it was still positive. Births have been falling for years, so the increase has been coming from immigration.

Now, there is no immigration, neither legal nor illegal. Bottom line, there's not much population growth taking place. The U.S. is about to enter the zero-population growth club that already has Japan and several countries in Europe as members.

Many companies are discovering they can carry on operations with their workers functioning from home. Top execs must be wondering why they are paying big rents to occupy space in office towers. If I was a developer, I'd be working on a strategy to hang onto my tenants, as it's going to be a harder sell than in the past. Also, employees will be increasingly reluctant to crowd into lobbies and take a cramped elevator ride.

Retail was moving to the Internet before the coronavirus crisis began and that trend will be accelerating, meaning little need for additional square footage. Also, there's the not so small matter of 'overhang'—i.e., empty retail space from store closings that will need to re-leased first.

Warehouse and fulfillment center construction will be a positive, however. Use of robotics will receive a boost.

Enrollments in institutions of higher learning were dropping before this latest 'softness' and students are becoming acclimatized to receiving instructions from the best teachers online. Also, the endowment funds (sources of capital spending dollars) for many upscale universities have taken some hits from stock market zigs and zags.

A clear need for medical facility and nursing home construction has become apparent. Most

important here, though, will be design feature changes to enable better handling of patient 'isolations' when needed.

So those are some of the influences that led to our forecast downgrade. We could well be wrong. Maybe a cheerier sentiment will carry starts upwards faster than we're presently anticipating. If so, we'll adjust our numbers next quarter, when we do July revisions.

But I suspect there's a lot of wishful thinking that's taking place at the moment.

SOURCE:

<https://www.constructconnect.com/blog/why-constructconnect-is-forecasting-a-one-quarter-decline-in-u.s.-construction-starts-this-year>

How NextOp Helps Veterans Get Careers in Skilled Trades

[Article was originally posted on www.military.com]

By Sean Mclain Brown,

If working behind a desk from 9-to-5 doesn't sound like an appealing post-military transition plan, a job in construction might be a good fit.

And it makes good financial sense. According to the Department of Labor, the construction industry is projected to grow 11 percent from 2016 to 2026, faster than the average for all occupations, with a gain of about 747,600 new jobs.

It may come as a surprise that the construction industry is so hot. But short of just grabbing your nearest hammer, how can veterans break in?

That's where NextOp comes in. Headquartered in Houston, NextOp recruits, trains and places high-performing, middle-enlisted military leaders into skilled trade careers, including construction. They have a special focus on the construction energy sector and are branching out into IT and tech as well.

"Veterans are naturally suited for jobs in the construction industry," says Mia Garcia, a Marine Corps veteran who served during Operation Iraqi Freedom and is now program director for NextOp. "Almost all of us at NextOp are veterans, and we know that transitions can be difficult. We're here to help middle enlisted transition into great careers that last."

NextOp has a great success rate. On average, it places vets in jobs in less than a month, with an 80 percent retention rate. Garcia credits that success to their one-on-one case management style.

"Vets are not just a number to us," Garcia said. "We're really looking at what they want to do, and we stay connected to them as a resource long after they've found a job."

Veterans don't need any special training to apply, but many already possess skills that carry over. NextOp will help veterans assess their military experience and translate that to a job in the construction industry.



Construction Electrician Constructionman Stephanie N. Bugaski from Naval Mobile Construction Battalion 133, deployed with the Combined Joint Task Force - Horn of Africa, cuts wood new bus stops onboard Camp Lemonnier. (U.S. Navy photo by Mass Communication Specialist Jared E. Walker)

"After I was laid off, NextOp found me a better-paying job in the supply chain field. ... After six interviews, I was offered the position of senior project sourcing specialist at Air Liquide, with a higher salary than what I was making at Maersk," said Marine veteran Clay Lockett. "Without the help of NextOp, I wouldn't be in the position I am today -- not only in my career but also with my family."

NextOp helps veterans with one-on-one mentoring, resume building, interview skills and networking connections to companies. It also partners with the National Center for Construction Education and Research (NCCER) to help veterans get the necessary credentials.

Some of the high-demand jobs that NextOp veterans have landed include project management, electrician, heavy equipment operator, pipefitter and lineman.

Because of the variety of jobs, and the wide range of experience levels, it's hard to pin down an "average salary" for "construction-related jobs." But as an example, a carpenter's "average" yearly income is \$45,949-\$61,323, and a master plumbers can be from \$46,660-\$79,000 (near the top end). Surveyors range around \$60,704 and electricians vary between \$40,991-\$53,126.

Veterans interested in a career in construction can find out more at NextOp and apply online.

Master Your Military Transition

To learn more transition tips, Military.com has you covered. Sign up for a free Military.com membership to have military news, updates and job resources delivered directly to your inbox.

SOURCE:

<https://www.military.com/veteran-jobs/career-advice/military-transition/how-nextop-helps-veterans-get-careers-skilled-trades.html>



California Sub-Bid Request Ad

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **JIM YACKLEY**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**THE RESURFACING OF PORTIONS OF
VARIOUS ROADWAYS
IN THE CASTRO VALLEY AREA,
ALAMEDA COUNTY, CALIFORNIA**
Specification No. 2405

Minority/Women-Owned Business Enterprise
Goal Assigned is 15% MBE and 5%WBE

OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545

BID DATE: MAY 12, 2020 @ 1:00 P.M.

We hereby encourage responsible participation
of local Minority/Woman-Owned Business Enter-
prises, and solicit their subcontractor or materi-
als and/or suppliers quotation for the following
types of work including but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL,
FABRIC/GEOSYNTHETIC PAVEMENT INTER-
LAYER, STRIPING, SURVEY/STAKING, SWPPP/
WATER POLLUTION CONTROL PLAN PREPARA-
TION, TRAFFIC CONTROL/ENGINEER, TRUCK-
ING, WATER TRUCKS, STREET SWEEPING, HOT
MIX ASPHALT (TYPE A) MATERIAL, ASPHALT
BINDER.**

Plans and specifications may be reviewed at
our offices located at 11555 Dublin Boulevard,
Dublin, CA or 7700 College Town Drive, Sacra-
mento, CA, or at your local Builders Exchange,
or reviewed and downloaded from the ftp site
at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the user-
name is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and pass-
word is f7pa55wd) or from the Owner's site at
www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention
of Estimator Jim Yackley. If you have questions
for the Estimator, call at (925) 829-9220. When
submitting any public works bid please include
your DUNS number and DIR number. For ques-
tions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and as-
sistance in obtaining bonding, lines of credit,
insurance, necessary equipment, materials and/
or supplies or related assistance or services, for
this project call the Estimator at (925) 829-9220,
or contact your local Small Business Develop-
ment Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transporta-
tion Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout por-
tions of work to increase the expectation of meet-
ing the M/WBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **QUINN HANCE**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**THE RESURFACING OF CASTLEWOOD DRIVE
AND BOND STREET
ALAMEDA COUNTY, CALIFORNIA**
Specification No. 2402

Minority/Women-Owned Business Enterprise
Goal Assigned is 15% MBE and 5%WBE

OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545

BID DATE: MAY 12, 2020 @ 1:00 P.M.

We hereby encourage responsible participation
of local Minority/Woman-Owned Business Enter-
prises, and solicit their subcontractor or materi-
als and/or suppliers quotation for the following
types of work including but not limited to:

**ADJUST IRON, COLD PLANE, FABRIC/GEOSYN-
THETIC PAVEMENT INTERLAYER, ROADSIDE
SIGNS, STRIPING, SURVEY/STAKING, SWPPP/
WATER POLLUTION CONTROL PLAN PREPA-
RATION, TRUCKING, WATER TRUCKS, STREET
SWEEPING, HOT MIX ASPHALT (TYPE A) MATE-
RIAL.**

Plans and specifications may be reviewed at our
offices located at 11555 Dublin Boulevard, Dub-
lin, CA or 7700 College Town Drive, Sacramento,
CA, or at your local Builders Exchange, or re-
viewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the user-
name is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd) or
from the Owner's site at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention
of Estimator Quinn Hance. If you have questions
for the Estimator, call at (925) 829-9220. When
submitting any public works bid please include
your DUNS number and DIR number. For ques-
tions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and as-
sistance in obtaining bonding, lines of credit,
insurance, necessary equipment, materials and/
or supplies or related assistance or services, for
this project call the Estimator at (925) 829-9220,
or contact your local Small Business Develop-
ment Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transporta-
tion Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout por-
tions of work to increase the expectation of meet-
ing the M/WBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: **QUINN HANCE**
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMEMT
PROJECT FROM EMBERS WAY TO WEST A STREET,
SAN LORENZO AREA, ALAMEDA COUNTY**
Specification No. 2385

MBE Goal - 15% WBE Goal 5%

OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545

NEW BID DATE: MAY 27th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority
Business Enterprises and Women Owned Business En-
terprises, for the following types of work and supplies/
materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/DEMO-
LITION, CONSTRUCTION AREA SIGNS, ELECTRICAL,
FENCING, HAZARDOUS MATERIAL, LANDSCAPING/
IRRIGATION, MINOR CONCRETE, MINOR CON-
CRETE STRUCTURE, PAVING STONE, ROADSIDE
SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/
WATER POLLUTION CONTROL PLAN PREP, TEMPO-
RARY EROSION CONTROL, TRAFFIC CONTROL SYS-
TEM, UNDERGROUND, TRUCKING, WATER TRUCKS,
STREET SWEEPING, CLASS 2 AGGREGATE BASE
MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our
offices located at 11555 Dublin Boulevard, Dublin, CA
or 7700 College Town Drive, Sacramento, CA, or at
your local Builders Exchange, or reviewed and down-
loaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the user-
name is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password
is f7pa55wd) or online at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom or
by contacting Central Blue Print at 17132 - East 14th
Street, Hayward, CA 94541 (510-276-3375), East Bay
Blue Print and Supply at 1745 14th

Avenue, Oakland, CA 94606 (510-261-2990), or Cust-
om Blue Print, 1944 Mt. Diablo Boulevard, Walnut
Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 to the attention of Es-
timator Victor Le. If you have questions for the Estima-
tor, call at (925) 829-9220. When submitting any public
works bid please include your DUNS number and DIR
number. For questions regarding registration for DIR
use the link at: www.dir.ca.gov/Public-Works/Public-Works.html

If you need MBE/WBE support services and assistance
in obtaining bonding, lines of credit, insurance, neces-
sary equipment, materials and/or supplies or related
assistance or services, for this project call the Esti-
mator at (925) 829-9220, or contact your local Small
Business Development Center Network ([http://cali-
forniasbdc.org](http://californiasbdc.org)) or contact the California Southwest
Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout por-
tions of work to increase the expectation of meeting
the MBE/WBE goal.

At our discretion, 100% Payment and 100% Perfor-
mance bonds may be required as a subcontract condi-
tion. This will be a PREVAILING WAGE JOB. DGC is an
Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CAPITOL EXPRESSWAY PAVEMENT REHABILITATION PROJECT BETWEEN CAPITOL AUTO MALL PARKWAY AND MCLAUGHLIN AVENUE

Federal Project No. STPL-5937(218)
Disadvantaged Business Enterprise Goal
Assigned is 12%

OWNER: COUNTY OF SANTA CLARA
70 West Hedding Street, 10th Floor,
East Wing, San Jose, CA 95110

BID DATE: MAY 14, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, CRACK SEALING, DEEP POLYMER INJECTION, ELECTRICAL, COLD FOAM IN PLACE RECYCLING, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: DAVE BAST
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

LOWER ELKHORN BASIN LEVEE SETBACK SACRAMENTO AND YOLO BYPASSES

Contract No. C51593, Specification No. 20-01
Small Business Enterprise Goal Assigned is 25%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF WATER RESOURCES
1416 Ninth Street, Room 418,
Sacramento, CA 95814

BID DATE: MAY 20, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION SITE MANAGEMENT, CPM SCHEDULING CONSULTANT, DEVELOP WATER SUPPLY, DEWATERING, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, HYDROSEEDING, LANDSCAPING, LIME TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, REINFORCING STEEL, ROADSIDE SIGNS, ROCK SLOPE PROTECTION SUPPLIER, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, WATER TREATMENT, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, SITE SECURITY/GUARD, OFFICE TRAILER & FURNISHINGS.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Dave Bast. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CALTRANS RTE 84 IN ALAMEDA COUNTY IN FREMONT AND NEWARK FROM DUMBARTON BRIDGE TO DECOTO ROAD SEPARATION

CONTRACT NO. 04-3Q4304- FEDERAL AID
PROJECT NO. ACNH-P084(053)E

Disadvantaged Business Enterprise Goal
Assigned is 12%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MAY 27TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL MATERIAL SUPPLIER, TRUCKING, WATER TRUCKS, STREET SWEEPING IMPORTED BORROW, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

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